



Fertilizer Latino Americano 2023

Sunday, 29th January

14:00 Registration Open
Sponsored by Anglo American



18:00 Registration Reception
Sponsored by Sulphur Mills



Monday, 30th January

07:30 Registration
Sponsored by Anglo American



07:30 Exhibition opens
All day coffee sponsored by Ma'aden



09:00 Opening remarks

09:05 Sponsor opening remarks

09:15 Markets overview panel - Focus on nitrogen, potash and phosphates markets

Shruti Kashyap, Head of Nitrogen, CRU
Logan Collins, Markets Editor, Potash, CRU
Maurício Fortuna, Research Analyst, CRU
Jennifer Willis-Jones, Senior Markets Editor, Nitrogen, CRU

10:15 How to Adjust Fertilizer Recommendations in Time of High Fertilizer Prices

Luís I. Prochnow, Diretor Geral, Nutrição de Plantas Ciência e Tecnologia, NPCT

10:35 Nutrient use efficiency

Augusto Meneses, Vice President LatAm and Vice President of International Specialty Strategy, CRU

10:50 Break

Sponsored by Ma'aden



11:20 Panel discussion – Sustainability

Nico Pinkowski, CEO, Nitricity
Miguel A. Taboada, Profesor Regular Titular Ded. parcial Edafología Facultad de Agronomía, UBA
Cassidy Million, Director Ag Science, Heliae® Agriculture

12:20 Panel discussion - Gas, blue & green ammonia and biofuels

Moderator: Thomas Monducci, International Finance Corporation
Claudio Nascimento, General Manager, CF Industries
Mauricio Medici, Licensing Manager/Area Sales Manager, Stamicarbon
Shruti Kashyap, Head of Nitrogen, CRU
José Firmo, CEO, Porto do Açú
Luiz Fustaino, Investor Relations Officer, Unigel

13:30 Lunch

Sponsored by OCP



18:00 Welcome reception

Sponsored by Verdesian Life Sciences US LLC





Fertilizer Latino Americano 2023

Tuesday, 31st January

08:00 Registration

Sponsored by Anglo American



08:00 Exhibition opens

All day coffee sponsored by Ma'aden



09:00 Finance and investment in the Latin American fertilizer markets

Stan Bharti, Chairman, Brazil Potash

09:20 Panel discussion - Regional highlights

María Fernanda Gonzalez Sanjuan, Gerente Ejecutivo, Fertilizar Asociación Civil

Enrique Hahn Villalba, CEO, Sustentap

Patricio Gutierrez, Regional Director Innovation, R&D, Dole Food Company

Mario Suffriti, Commercial Director, Profertil S.A.

Ramiro Samaniego Montiel, CEO & Founder, Organitec Fertilizantes SA

10:30 Break

Sponsored by Ma'aden



11:00 Nutrient budget in Brazilian Fertilizers

Jose Francisco da Cunha, Director, Tec Fertil Agroconsultoria e Negócios

Luís I. Prochnow, Diretor Geral, Nutrição de Plantas Ciência e Tecnologia, NPCT

11:20 Panel discussion - Brazilian Fertilizer policies and markets

Bruno Caligaris, Diretor de Projetos Estratégicos na Secretaria de Assuntos Estratégicos, Presidência da República

Carlos Vilhena, Partner, Pinheiro Neto Advogados

Eduardo de Souza Monteiro, President, ANDA

12:20 Examining the role of ESG in access to project and tradefinance

Kelly Johnson, Senior Investment Officer, International Finance Corporation

12:40 Brazilian logistics

John Sinden, Senior Partner, JSA Limited

12:40 Lunch

18:00 Gala Reception

Sponsored by Quest





Fertilizer Latino Americano 2023

Wednesday, 1st February

08:30 Registration

Sponsored by Anglo American



08:30 Exhibition opens

All day coffee sponsored by Ma'aden



09:00 Long term weather forecast and the impact of climate change scenarios

09:20 Soft commodity market outlook

Bruno Fonseca, Senior Economic Analyst for the farm input market at Rabobank Brazil, RaboResearch Food & Agribusiness

09:40 Keynote Panel discussion: Global fertilizer markets

Gordon McKenzie, President and CEO, Canpotex

Chaitanya Kosaraju, Sr Director, Global Ammonia and International Sales, Nutrien

Alexander Chumakov, COO, Fertilizers, Ameropa

Armelle Gruère, Fertilizer Demand Program Manager, IFA

10:30 Break

Sponsored by Ma'aden



11:00 Panel discussion - Focus on speciality fertilizers, bio stimulants and digital farming

Moderator: Marcel Barbier, Monty's Plant Food Company

Gustavo Branco, Managing Director, Haifa South America

Matías Ruffo, Director Agronomy Latin America & Southern Africa, Koch Agronomic Resources

Jonas Hipolito, Diretor de Estratégia e I&D, Biotrop

Fabio Vale, Senior Agronomist LATAM, ICL

Luciano Canellas, Monty's Plant Food Company

Douglas Guelfi, Professor, Universidade Federal de Lavras - Departamento de Ciência do Solo

Magda Bergmann, Pesquisadora em Geociência, CPRM

13:30 Lunch

14:30 Conference ends